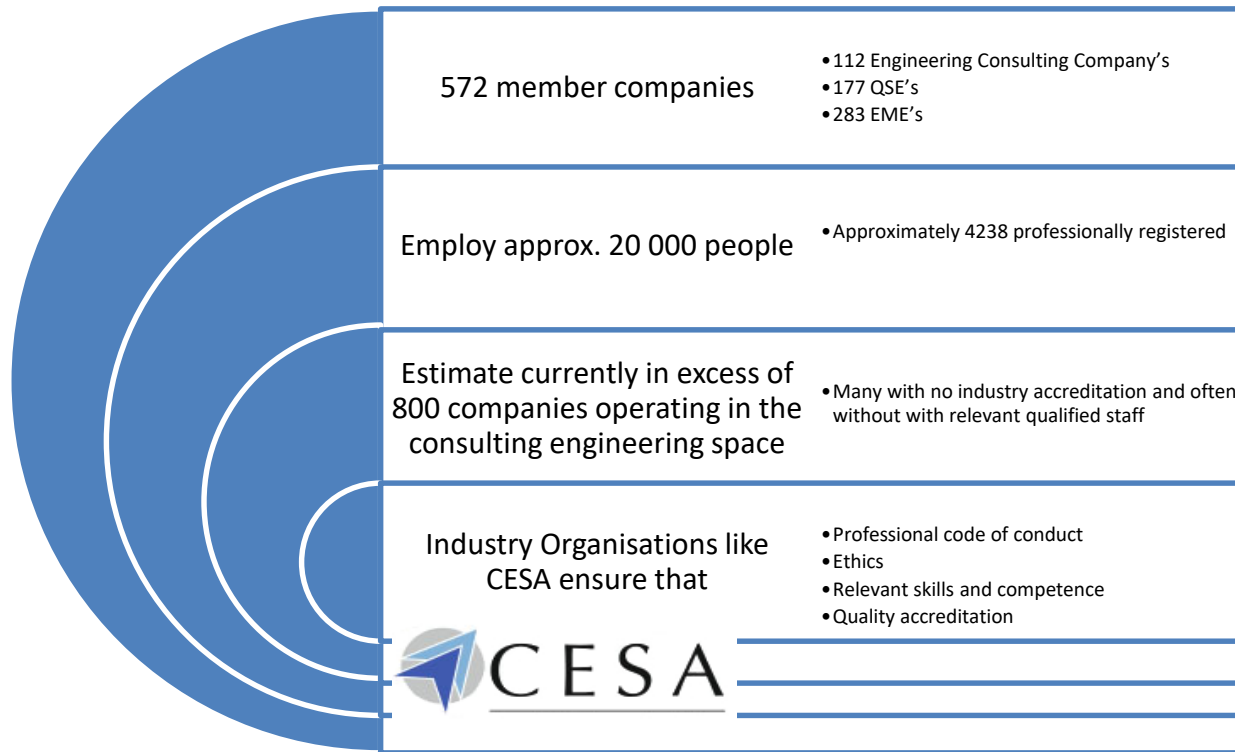


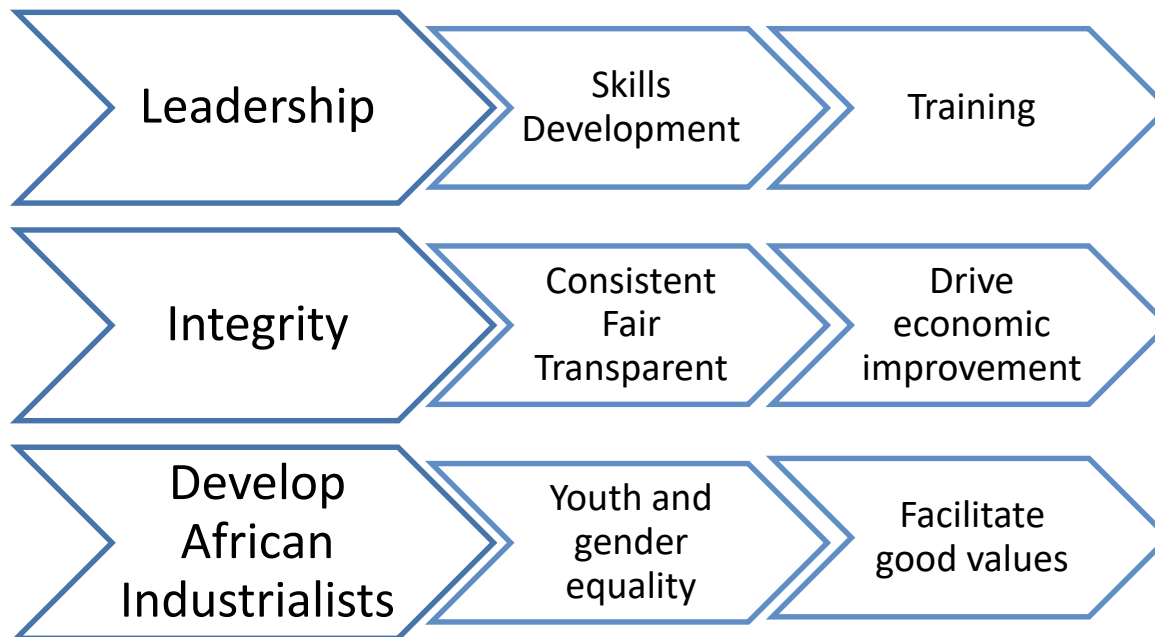
# Welcome

## #CESAIndaba2019

Date: 6 – 7 March 2019

Venue: Durban International  
Convention Centre





*Reshaping our  
Future Together*



## 3 PILLARS OF RELEVANCE FOR CESA:

### External Facing

- Advocacy
- Industry awareness
- Supporting clients with Procurement, Planning, Capacity & Competence
- Drive Value for Money

### Internal Support

- Practice Notes
- Knowledge Sharing
- Partnering companies – JV's
- Education & training through the CESA School

### Monitoring & Audit

- Annual Declaration
- Sample audit to ensure compliance, credibility etc
- Systems & processes



# Challenges

Lack of work

Retrenchments, downsizing

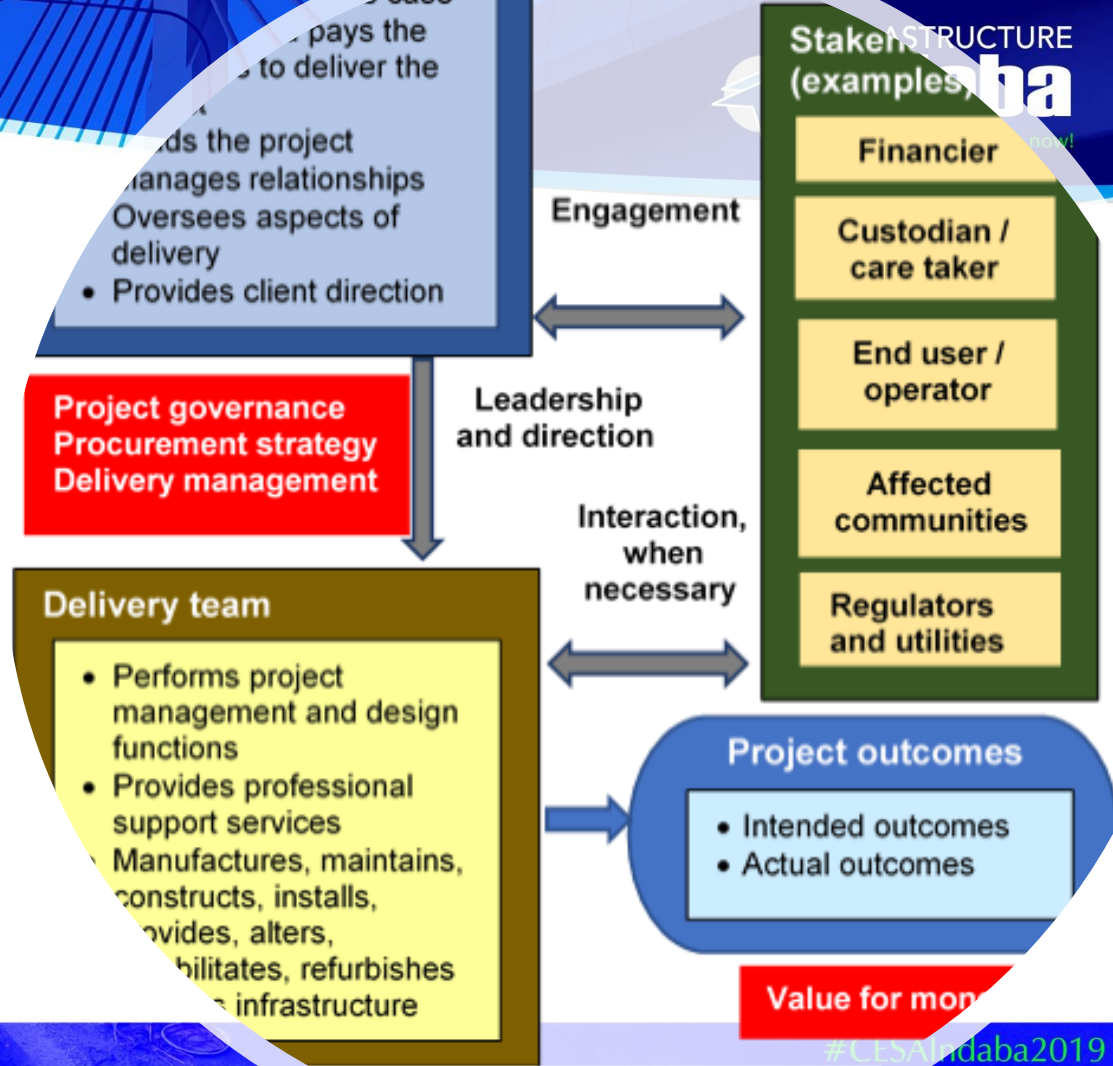
Reduced training, lack of internships

Emigration as other countries offer more opportunities

Migration away from our industry

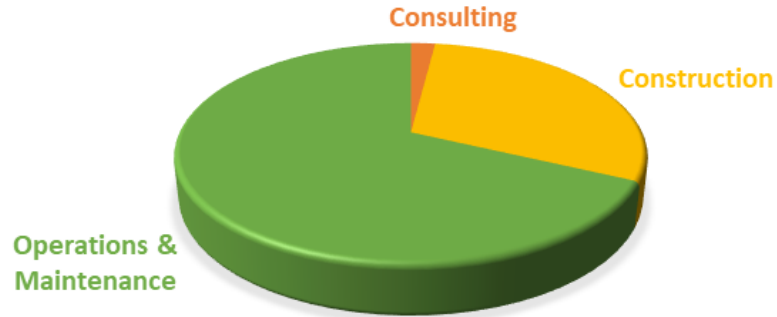
Results in reduced competence in companies and clients

# “THE ROLE OF THE CLIENT & THE RESPONSIBILITY OF THE DELIVERY TEAM”



## VALUE FOR MONEY:

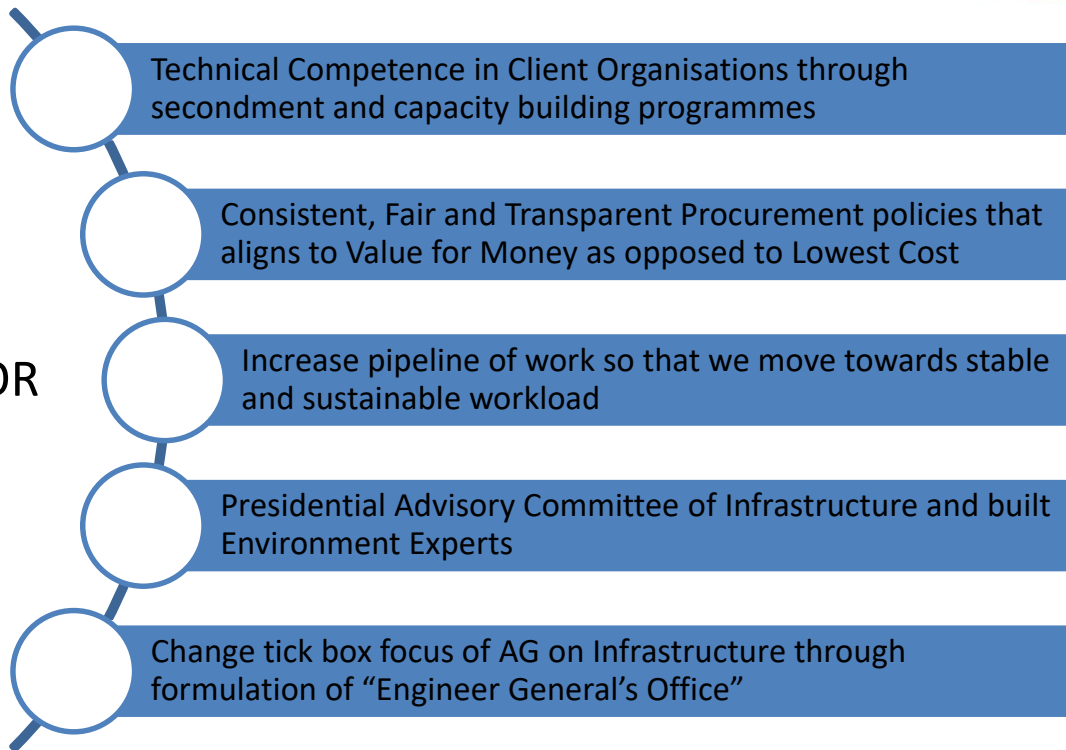
FIGURE 1: LIFE CYCLE COSTS



Lowest cost selection  
professional services is  
counter intuitive, costly  
and wasteful for limited  
resources in the country



## CESA OBJECTIVES FOR 2019



# THANK YOU!