





3 PILLARS OF RELEVANCE FOR CESA:

External Facing

- Advocacy
- Industry awareness
- Supporting clients with Procurement, Planning, Capacity & Competence
- Drive Value for Money

Internal Support

- Practice Notes
- Knowledge Sharing
- Partnering companies JV's
- Education & training through the CESA School

Monitoring & Audit

- Annual Declaration
- Sample audit to ensure compliance, credibility etc
- Systems & processes





Lack of work

Retrenchments, downsizing

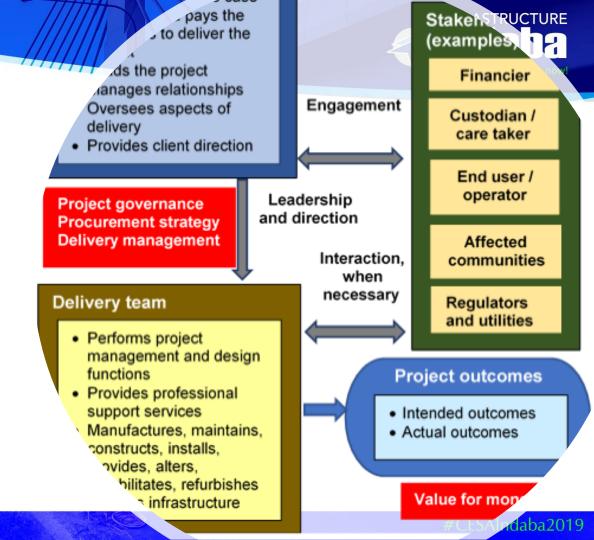
Reduced training, lack of internships

Emigration as other countries offer more opportunities

Migration away from our industry

Results in reduced competence in companies and clients

"THE ROLE OF THE CLIENT & THE RESPONSIBILITY OF THE DELIVERY TEAM"



VALUE FOR MONEY:

FIGURE 1: LIFE CYCLE COSTS





Lowest cost selection professional services is counter intuitive, costly and wasteful for limited resources in the country

#CESAIndaba20



Technical Competence in Client Organisations through secondment and capacity building programmes

Consistent, Fair and Transparent Procurement policies that aligns to Value for Money as opposed to Lowest Cost

CESA
OBJECTIVES FOR
2019

Increase pipeline of work so that we move towards stable and sustainable workload

Presidential Advisory Committee of Infrastructure and built Environment Experts

Change tick box focus of AG on Infrastructure through formulation of "Engineer General's Office"



THANK YOU!